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Monday

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Scaling Up How A Few

Scaling Up learning, coaching, and software options provide solutions at every level to meet your needs today and the requirements that accompany continued growth.

Scaling Up - Growing Leaders Growing Companies

This book's principles to growth and scaling up allowed us to come together last month and identify a measurable path to scaling up!
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There are four main challenges to a business scaling up: o Attracting and keeping the right People; o Creating a truly differentiated Strategy; o Driving flawless Execution; and o Having plenty of Cash to weather the storms. To scale up a business there

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Verne's tools and techniques have been key to scaling up Benetton
to become the #1 international fashion brand in India. They work!

About the Book - Scaling Up

Set up a 10 to 25 years Big Hairy Audacious Goal (BHAG®).
Break up the journey to 3□5 years target -> Divided into annual
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decisions areas that every company must get right: People, Strategy,
execution and Cash management. Running a business is ultimately
about freedom. Scaling Up shows business leaders how to get their
organizations moving in sync to create something significant and
enjoy the ride.

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Verne Harnish, "Scaling Up: How a Few Companies Make It and Why the Rest Don't " October 21, 2014 | ISBN: 0986019526 | English | 256 pages | EPUB | 17 MB

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o Free up the senior management team from operational issues
o Refocus them on market facing activities and strategy setting
o Align the junior team to drive execution
□ A goal without a routine is a wish. A routine without a goal is aimless

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Don't□ to read as I work on my business. It was a great gift and a
fantastic book! There is a ton of information in the book that will
help any business owner looking to continue their growth.