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by a 35-year veteran of this booming industry, this useful guide teaches you everything you need to know to achieve and maintain lasting success.

Direct Selling For Dummies:
Ellsworth, Belinda ...

Direct sales or direct selling refers to

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the sale of products or services away from a fixed retail location. These products are marketed and sold directly through independent sales representatives, also known as consultants, presenters, distributors, and a variety of other names.

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on a deposit or commission basis, or to other persons who will sell the products in the home or place of business,

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